Microsoft Licensing Essentials

Target audience	Upcoming licensing specialists, sales consultants, account managers and (inside) sales representatives, Microsoft contract managers and SAM specialists working for Microsoft, Microsoft channel partners and Microsoft end-user organizations.
What you will achieve	By attending this course, attendees will learn the basics of Microsoft licensing (both licensing programs and product / online services licensing).
Course format	This is a half day online course, please consult www.didactive.com/en/training for actual dates and timetable. The training session and course material will be delivered in English. Other languages available, please visit www.didactive.com for more information.
Prerequisite knowledge	Some understanding of software licensing is recommended, but not necessarily needed. Some knowledge of Microsoft products is strongly recommended.

Agenda

- An introduction to software licensing (including legal)
- Microsoft license types:
    - OEM license
    - Full Packaged Product
    - Commercial Licensing
- Software Assurance
- Product Licensing – an introduction to the use rights of the following products and online services:
    - Windows 11
    - Windows Server
    - SQL Server
    - Office, Microsoft 365 Apps, Office 365, Microsoft 365
    - Microsoft Azure incl. Hybrid Benefits and Reservations
- Program Licensing – an introduction to the following Commercial Licensing programs:
    - Open Value
    - MPSA, Enterprise Agreement (EA)
    - Cloud Solution Provider (CSP), Services Provider License Agreement (SPLA)

Your trainer	This training will be delivered by Peter van Uden, an experienced and by Microsoft endorsed Microsoft licensing trainer.
Your investment	Your investment is € 295 per attendee[1]. This fee includes: • Electronic handouts in PDF • Post-event support • Access to training recordings
Course dates and registration	Please see www.didactive.com/en/training for actual dates and times The number of attendees for these events is limited. Registering does not guarantee a place, registrations are processed on a first come, first served basis. Register through https://didactive.com/en/training/ .
More information	You can find more information about this and other Microsoft licensing-related training sessions on our Website: https://didactive.com/en/training/
Cancellation, absence	If you cannot attend the training session, you may send a colleague instead. Regular registrations If you decide to cancel your registration, we will refund the registration fee as follows. • If you cancel more than six weeks in advance, we will refund the entire registration fee. • If you cancel more than three weeks and up to six weeks in advance, we will refund 75% of your registration fee. • If you cancel more than one week and up to three weeks in advance, we will refund 50% of the registration fee. • If you cancel up to one week in advance, we will refund 25% of your registration fee. • If you cancel on or after the first training day or don't show up, we will not refund your registration fee.
Particulars	• The training agenda is subject to change without prior notice when updates in Microsoft licensing terms require such a change • Didactive reserves the right to cancel the training when there are insufficient registrants. In such a case we will make a complete refund

Latest update: February 12, 2026

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[1] Dutch customers and all customers who don't provide a VAT number will be charged 21% VAT.